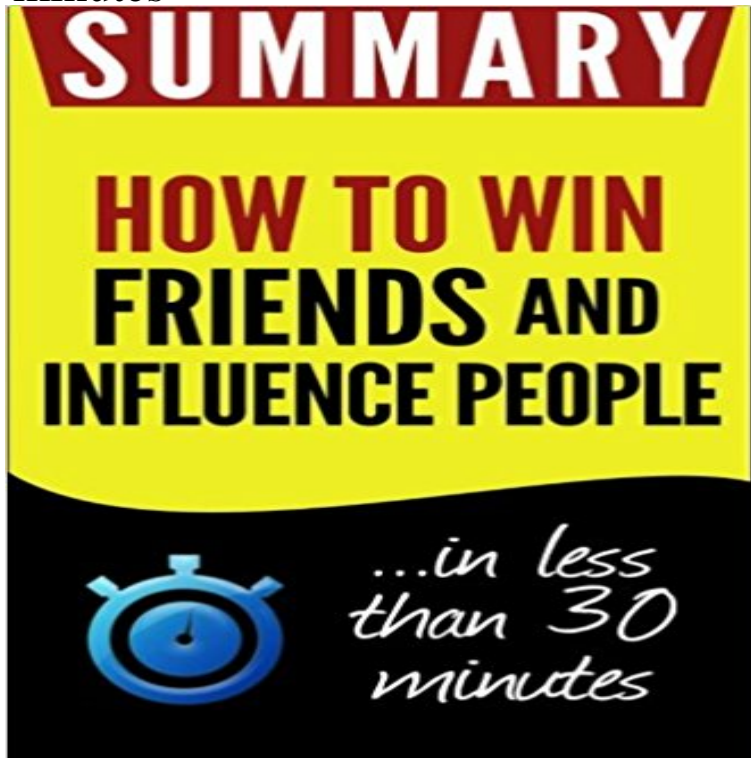


## Summary of How to Win Friends and Influence People: in less than 30 minutes



How to Win Friends and Influence People by Dale Carnegie Book Summary Dale Carnegie was a writer and lecturer who developed courses involving self-improvement, public speaking, and skills used for personal and business purposes. This book, How to Win Friends and Influence People, is just one of the many he is famous for and that people still use today. The principles in this book are not hard to follow. You don't have to be a successful business person, or the most admired one. In fact, this book will help you with such goals from being a better seller to being a better person. Anyone can take the points from this book and apply them in any situation. With personal examples and stories of others who have been fortunate in turning bad situations into good ones and winning people over, Carnegie has provided the ultimate guide to strengthening friendships and impacting those we deal with on a daily basis. Here Is A Preview Of What You'll Learn...Fundamental Techniques in Handling PeopleSix Ways to Make People Like YouHow to Win People to Your Way of ThinkingBe a Leader: How to Change People Without Giving Offense or Arousing ResentmentThe Book at a GlanceConclusionFinal ThoughtsNow What? Scroll Up and Click on buy now with 1-Click to Download Your Copy Right Now \*\*\*\*\* Tags: how to win friends and influence people, how to win friends and influence people by dale carnegie, dale carnegie, dale carnegie books, dale carnegie audio books, public speaking, business communication

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