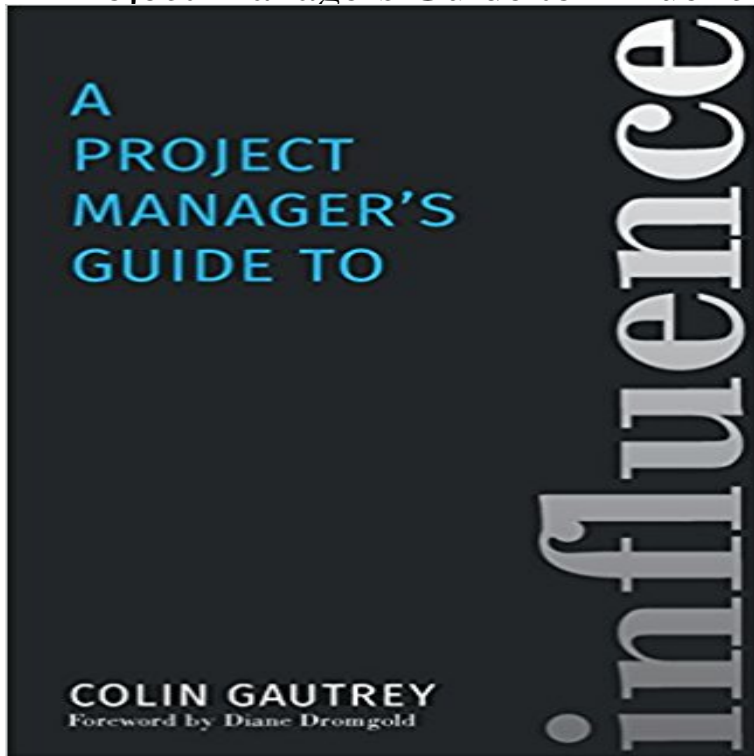


A Project Managers Guide to Influence



Project managers who think their job is simply to execute their plan are deluding themselves. Clients want people who can fit in and work out how to get it done. Nobody paves the way and project managers have to figure out how to influence. Diane Dromgold, RNC Global Projects, Sydney, Australia. This is not a book about project management. It is a book that shows project managers how to become more influential. It will encourage you to look at your project from a completely different perspective - in fact, many perspectives. You will learn how to make sense of the powerful dynamics shaping life for you and your stakeholders. Then it will show you processes you can adopt to ensure that you influence what needs to be influenced.

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