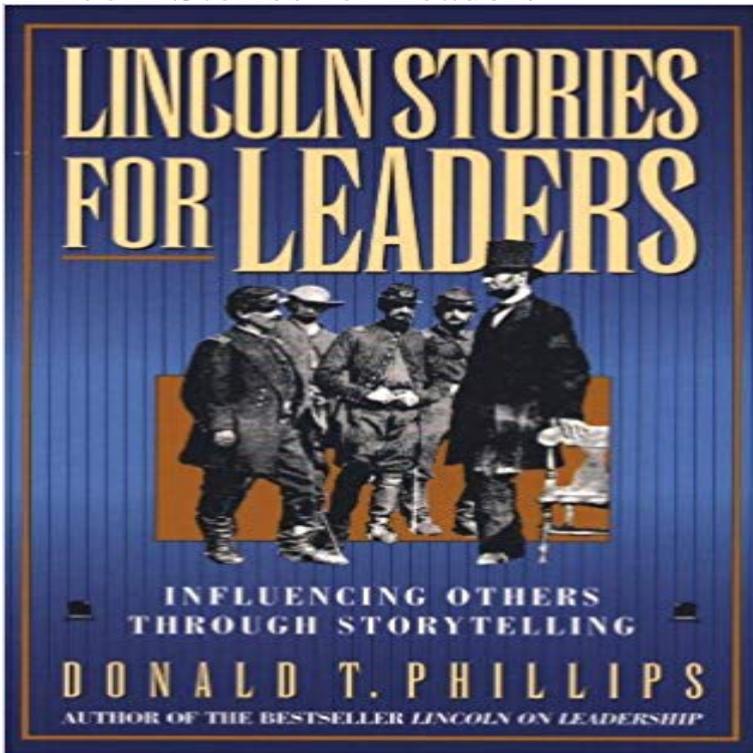


## Lincoln Stories for Leaders



Abraham Lincoln was the Great Communicator. He had an extraordinary ability to weave into almost any conversation an anecdote or story that made his point more effectively than simple facts and figures. With homespun humor and common sense, his stories served to persuade, inspire, chastise, commend, and motivate those around him throughout his presidency. Lincoln's use of humor as a leadership tool is still an effective model for today's leaders who recognize the advantages of appealing to emotion as well as to intellect. Lincoln Stories for Leaders presents many of the president's best parables, organized for quick reference under both general and specific topics. On Decisiveness: That reminds me of a dispute that once occurred between my two sons. One of them had a toy that the other wanted and demanded in terms emphatic and boisterous. At length he was told to let his brother have it in order to quiet him. No sir, was the sturdy response. I must have it to quiet myself. A Good Reply to a Self-Proclaimed Expert: Question: How many legs will a sheep have if you call the tail a leg? Answer: Five. Reply: No, because calling a tail a leg doesn't make it one. If a picture can speak a thousand words, a good story can speak volumes, and a story told by Abraham Lincoln speaks to the ages. Whether you command a corporation, a classroom, or a carpool, these timeless truths will help you interact gracefully and persuasively with those who look to you for leadership.

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