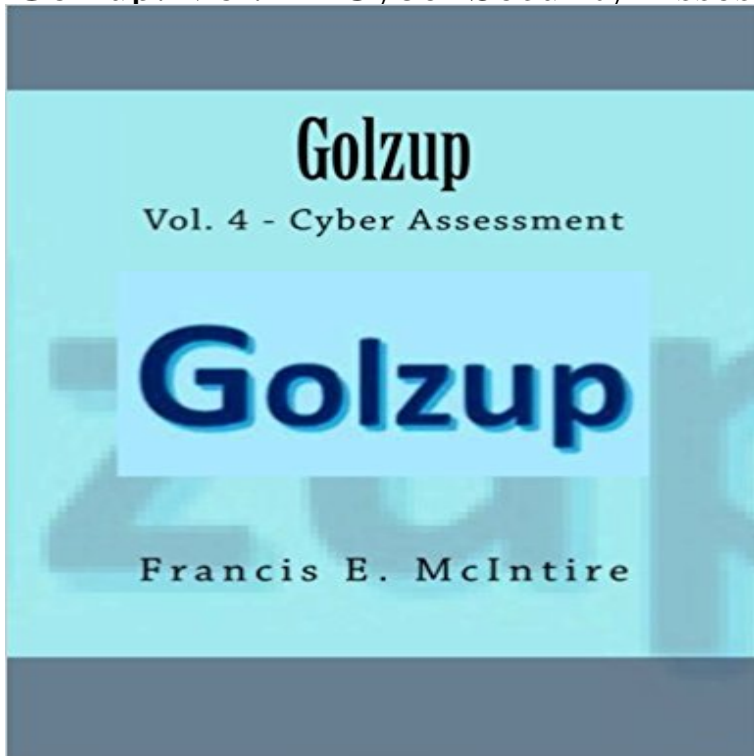


Golzup: Vol. 4 - Cyber Security Assessment (Volume 4)



Golzup Volume 4 provides business and government leaders a feasible approach to integrate cyber security assessments and self-assessment support in the Technical Advisory Service (line-of-business). This is useful for Presidents and CEOs of small- and medium-sized businesses. It is also useful for government executives who are contracting with trusted industry partners that are in a small business category. This is effective because the Golzup cyber security technical advisory service is implemented in a turnkey fashion with full visibility for the government customer. The ideal method for implementing Golzup cyber security at a government site is with the full involvement of the government executives, government engineering staff, and government contracting personnel with the industry partner. Golzups optimal deployment method includes government and business leadership participating in education and training sessions that are flexible and adaptable to the customers enterprise IT environment, and offered in a participative executive offsite forum. The location may be in a government customer or contractors conference room, or a hotel conference room and may be delivered in as quickly as a few hours. The goal is to engage leadership in determining the ideal implementation strategy. To support this goal, Golzup brings an extensive list of best practices and lessons-learned. Leadership is the key to a successful implementation. Government leadership, corporate teaming partner leadership, and Golzup leadership during the transfer of knowledge. Golzup brings two distinct types of leadership to its Technical Advisory Service. They are professional consulting services, and skill and experience with cyber security initiatives. First, the Golzup professional consulting services model includes full engagement and reporting to include: background, analysis, synthesis, findings,

recommendations, conclusions, evaluations and follow-on action planning with performance measures. Second, the Golzup cyber security Technical Advisory Service includes the Toolkit with seven discrete service offerings. They are: visualization, vulnerability assessment, prioritization of risks, remediation of risks, proof-of-concept, phased implementation, and education and training; all implemented in a turnkey fashion with full visibility of the government customer. Case Study from Volume 1 Business Advisory Services Background: the installation commander has been tasked to provide global consulting services to other locations worldwide. His dream team consists of civilian and active-duty personnel who will deliver best practices and lessons-learned as professional consulting services to other government installations worldwide. The commanders team knows that in order to achieve a win-win situation for Project X and the mission critical programs, they would need: 1. A horse to ride (an effort worth undertaking.) The consultant must have a clear picture of the effort, initiative, or problem that is keeping the client from getting a good nights sleep. 2. A sponsor who will make a decision to implement. A consultant can never be self-tasking. A client who is turned loose to explore the organizations strengths and weaknesses must not continue in that mode for very long. The sponsor is the person who is an influential member of the client organization. The sponsor is also defined by these criteria: The sponsor must be able to say yes to the consultants offer to assist, The sponsor must have access to funding for the effort, The sponsor must own the problem, or more importantly, own the requirement to solve the problem, and Most importantly, the client will recognize that a problem exists. The installation commander new that last point for sure. If intelligent people do not want to solve a problem they will simply deny that a problem exists. Commanders have seen that happen many times before.

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